#### **BOARD NOTICE 48 OF 2009**

#### FINANCIAL SERVICES BOARD

# FINANCIAL ADVISORY AND INTERMEDIARY SERVICES ACT, 2002 (ACT NO. 37 OF 2002)

# DETERMINATION OF COMPLIANCE REPORT FOR CATEGORIES II, IIA AND FOREX AUTHORISED FINANCIAL SERVICES PROVIDERS, 2009

In terms of section 17(4) of the Financial Advisory and Intermediary Services Act, 2002 (Act No. 37 of 2002) ("the Act"), I, Dube Phineas Tshidi, Registrar of Financial Services Providers, by this notice with its schedule, determine the manner in which the compliance report of Categories II, IIA and Forex Authorised Financial Services Providers must be submitted, and the matters which it must have regard to. This determination was made after consultation with the Advisory Committee on Financial Services Providers.

- (a) A written report for the reporting period, conforming to the schedule attached hereto, or in the prescribed electronic format determined by the Registrar, must be submitted by 31 October 2009.
- (b) Answers should not be provided in columns that are shaded in grey in the schedule.
- (c) In this Notice and the schedule, unless the context indicates otherwise --
  - (i) any word or expression shall have the meaning that it was assigned in the Act (including any measure contemplated in the definitions of "this Act" as defined in section 1(1) of the Act);
  - (ii) "Code of Conduct" means any Code published under section 15 of the Act;
  - (iii) "Determination of Fit and Proper Requirements" means the Determination of Fit and Proper Requirements for Financial Services Providers, 2008;
  - (iv) "FICA" means the Financial Intelligence Centre Act, 2001 (Act No. 38 of 2001);
  - (v) "Forex Investment Business Code of Conduct" means the Code of Conduct for Authorised Financial Service Providers, and their Representatives, involved in Forex Investment Business, 2004;
  - (vi) "FSP" and "financial services provider" means an authorised financial services provider, and includes, where applicable, any representative of the provider;
  - (vii) "General Code of Conduct" or "General Code" means the Code of

Conduct for Authorised Financial Services Providers and their Representatives, 2003;

- (viii) "Regulations" means the Financial Advisory and Intermediary Services Regulations, 2003;
- (ix) "reporting date" means 31 August 2009;
- (x) "reporting period" means the period from-
  - (aa) the date of authorisation as financial services provider in terms of section 8 of the Act; or
  - (bb) the first day of the month following the reporting period for the 2008 compliance report,

whichever is the later date, until the reporting date.

This Determination is called the Determination of Compliance Report for Categories II, IIA and Forex Authorised Financial Services Providers, 2009, and comes into operation on the date of publication thereof.

**立中ISHIB** 

D P TSHIDI.

Registrar of Financial Services Providers

### SCHEDULE

Compliance Report in terms of section 17(4) of the
Financial Advisory and Intermediary Services Act, 2002 (Act No 37 of 2002) ("the Act")
by Compliance Officers of Categories II, IIA and Forex Authorised Financial Services Providers for reporting period ended
31 August 2009

## Scope

	Question  CTION 1 – GENERAL			Col	umn	
	Question	1 2		3	4	5
		Yes	No	Not applicable	Develop - mental area	Note No. Comment/ Annexure
SECTIO	N 1 – GENERAL					
	ditions and restrictions imposed, made, given or issued by Registrar tion 8(4)(a) and 8(5)(b) of the Act					
1.1	Does the FSP have procedures in place to ensure that it can comply with condition 1 of the licensing conditions?					
1.2	Did the FSP change its legal status (e.g. CC to (Pty) Ltd) as an entity since obtaining its licence?					
1.3	If the answer to Question 1.2 is YES – Did the FSP obtain a new licence as contemplated in section 8 of the Act?					
1.4	Does the FSP verify in all instances that any other FSP that it gives an instruction to, or receives an instruction from, is authorised to render the specific financial services without any restrictions in its license in relation to the specific financial product?	-				

				Col	umn	
	Question	1	2	3	4	5
		Yes	No	Not applicable	Develop - mental area	Note No. Comment/ Annexure
	ial Products in respect of which FSP renders financial services on 5 imposed by the Registrar in terms of section 8(4) of the Act					
1.5.1.	Is the FSP regulated in terms of any other Act (locally or overseas)? (Please note that this does not include membership of professional bodies.)					***************************************
1.5.2.	If the answer to Question 1.5.1 is YES - Provide details of the Regulators (Name of Regulator and registration and/or licensing number with Regulator, if applicable) in a separate annexure and indicate the annexure number in column 5.					
1.5.3.	Does the FSP render financial service on any financial product that is not specifically defined in the Act or regulated in terms of any other legislation?					
1.5.4.	If the answer to Question 1.5.3 is YES — Provide details of the financial products concerned in a separate annexure and indicate the annexure number in column 5.					
1.6 Financ Author	ial Products in respect of which FSP renders financial services is also in terms of the licence of the FSP.					
1.6.1.	Does the FSP have procedures in place to ensure that the rendering of financial services are done within the limitation on categories and sub-categories for which the licence is issued?					
1.6.2.	Did any non-compliance occur in respect of the limitation on categories and sub-categories during the reporting period?					
1.6.3.	If the answer to Question 1 6.2 is YES - Provide details of non-compliance in a separate annexure and indicate the annexure number in column 5					

				Col	umn	
	Question	1	2	3	4	5
		Yes	No	Not applicable	Develop - mental area	Note No. Comment/ Annexure
2. Grou	structure					
2.1	Does the FSP form part of a group of companies and/or have service level agreements with other financial services providers within the group? Provide full details of the group (organogram or diagram as well as relation to one another) in a separate annexure and provide the annexure number in column 5.					
	ndividuals in 8(1) and 8(4)(b) of Act and Determination of Fit and Proper Requirements for Financial Services Providers					
3.1	Are all people involved in the managing/overseeing function in relation to the rendering of financial services, appointed as key individuals?					
3.2	In a separate annexure, provide information on the structure with regards to key individuals (what is their position in the organisation, where are they situated). Indicate the annexure number in column 5.					
3.3	Does the FSP have procedures in place to ensure that it complies with Section 8(4) (b) of the Act in the case of replacement of key individuals?	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
3.4	Fit and Proper Requirements for key individuals  Determination of Fit and Proper Requirements for Financial Services Providers					
	3.4.1. Did any changes occur in the personal circumstances of any key individual during the reporting period that adversely affected the Fit and Proper Requirements of the person?					
	3.4.2. If the answer to Question 3.4.1 is YES - Provide full details thereof in a separate annexure and indicate the annexure number in column 5.					
	3.4.3. Do all the key individuals meet the Table E Column 2 requirements on reporting date?					
	3.4.4. If the answer to Question 3.4.3, is NO – In a separate annexure, provide full details of procedures that the FSP have in place to assist key individuals to meet the Table E Column 2 requirements within the timeframe specified in the Fit and Proper Requirements. Indicate the annexure number in column 5.					•

				Coli	umn	
	Question	1	2	Not applicable	4	5
		Yes	No		Develop - mental area	Note No. Comment/ Annexure
4. Repres	e <mark>ntatives</mark> s 13 and 14 of the Act					
41	Does the FSP have representatives? If YES, questions 4.2 to 4.7 must be answered.				50	
4.2	Provide the number of representatives in column 5.					
4.3	Does the FSP have any juristic representatives?					
	4.3.1 If the answer to Question 4.3 is YES - Does the FSP have an agreement with each juristic representative?					
	4.3.2 Are all employees of the juristic representative that are rendering financial services on behalf of the provider, appointed as representatives of the provider in terms of section 13 of the Act?					
4.4	Does the FSP have procedures in place (including documentation) to enable representatives to provide clients with confirmation, as certified by the provider, of their status as representative as provided for in section 13(1) (b) (i) of the Act?					
45	Competency of representatives Section 13(2)(a) of the Act					
	4.5.1. Does the FSP have procedures in place to ensure that representatives, and key individuals of representatives are competent in terms of their personal character qualities of honesty and integrity; as well as competence to render financial services to its clients?					
	4.5.2. Does the FSP have procedures in place to ensure that juristic representatives are competent in terms of their operational ability to render financial services to its clients?					

				Col	umn	
	Question	1	2	3	4	5
		Yes	No	Not applicable	Develop - mental area	Note No. Comment/ Annexure
4.5.3.	Does the FSP have representatives that, on the reporting date, are rendering financial services under supervision as contemptated in paragraph 3 of the Exemption of Financial Services Providers as regards Representatives, Board Notice 104 of 2008?					
4.5.4.	If the answer to question 4.5.3 is YES -					
	4 5.4.1. Provide the number of representatives in column 5 that, on the reporting date, are rendering services under supervision as contemplated in paragraph 3 of the Exemption of Financial Services Providers as regards Representatives, Board Notice 104 of 2008.					
	4.5.4.2. Provide the number of key individuals and representatives that acted as supervisors in respect of services under supervision on reporting date in column 5.					
	4.5.4.3. Does the FSP have procedures in place to monitor the compliance of supervisors with paragraph 4(7)(a) to (f) of the Exemption mentioned in Question 4.5.4.1? Attach a copy of the procedure as an annexure and indicate the annexure number in column 5.					
	4.5.4.4. Does the FSP have procedures in place to ensure that there is a supervision plan in place for representatives that are rendering services under supervision?					
	4.5.4.5. Does the FSP have procedures in place to ensure that it is disclosed to clients the fact that a representative is rendering financial services under supervision?					
	4.5.4.6. If any non-compliance was found in terms of representatives under supervision, submit full details of such non-compliance in a separate annexure and indicate the annexure number in column 5.					
	entatives' compliance with the Code of Conduct 13(2)(b) of the Act and Section 5(f) of the General Code of Conduct					
46.1.	Does the FSP have procedures in place to determine whether representatives adhered to the requirements stipulated in the Codes of Conduct applicable to the FSP?					

				Coli	umn	
	Question	1	2	3	4	5
		Yes	No	Not applicable	Develop - mental area	Note No. Comment/
	4.6.2. If the answer to Question 4.6.1 is YES — In a separate annexure, describe the procedures that the FSP have in place to determine whether the representatives adhered to the said requirements. Indicate the annexure number in column 5.					
4.7	Debarment of representatives Section 14 of the Act					
	4.7.1. Does the FSP have procedures in place to debar a representative, if necessary?					
	ance cover	:				
The section of the se	ons 5(e) and 13 of the General Code of Conduct					
5.1	Does the FSP have professional indemnity cover?  If yes, provide the extent (numeric amount) of the cover in column 5.	, , , , , , , , , , , , , , , , , , ,				
5.2	Does the FSP have fidelity insurance cover?	-	-			
	If yes, provide the extent (numeric amount) of the cover in column 5.					
5.3	Does the FSP have guarantees in place as contemplated in section 13 of the General Code of Conduct? If yes, provide the extent (numeric amount) of the guarantees in column 5.					
5.4	Does the FSP disclose to clients in terms of section 5(e) of the General Code of Conduct whether it holds guarantees or professional indemnity or fidelity insurance cover?					
	bilance function on 17 of the Act and Chapter IV of the Regulations					
6.1	Is the compliance function established as part of the risk management framework of the business of the FSP in compliance with section 17(3) of the Act and Regulation 5?					
6.2	Do you (compliance officer) provide written reports on the compliance monitoring and recommendations relating to the FSP on a regular basis in terms of regulation 5(3) of the Regulations?					
6.3	In the case where you (compliance officer) are not in the full time employ of the FSP, indicate in column 5 the number of visits to the FSP in order to perform monitoring procedures during the reporting period.					

					Coli	umn	
		Question	1	2	3	4	5
			Yes	No	Not applicable	Develop - mental area	Note No. Comment/ Annexure
(	6.4	Do you (compliance officer) have any issues that are not covered by this report that you would want to bring to the attention of the Registrar? Attach a written copy of your comments as an annexure and indicate the annexure number in column 5.					
		ance of records					
*****************	secnon 7.1	18 of the Act and the General Code of Conduct  Does the FSP have appropriate procedures and systems in place to record the information contemplated in	<u> </u>				
·	, . t	section 18 of the Act and section 3(2) of the General Code of Conduct?	***************************************				
	7.2	Can all documents be inspected by the Registrar within 7 days from the date of request?					
,	7.3	Are all records stored in a manner that ensures that it will be safe from destruction?					
	7.4	Does the FSP have a process in place to reasonably ensure that records are kept for a period of five years, after termination of the product concerned or, in any other case, after the rendering of the financial service concerned?					
	7.5	Does the FSP have electronic back-ups for all electronic records?					
8. (	General	Code of Conduct					
	9 1 Gen	eral provisions					
, and a		on 3 of the General Code of Conduct					
		8.1.1. Does the FSP have an internal policy/policies with regard to conflict of interest (as described in section 3 of the General Code of Conduct)?					
		8.1.2. If the answer to Question 8.1.1 is NO As a separate annexure, provide details on the steps that will be taken to put a policy/policies in place. Indicate the annexure number in column 5.					

		Column			
Question	1	2	3	4	5
	Yes	No	Not applicable	Develop - mental area	Note No. Comment/ Annexure
8 1.3. Did the FSP or any of its employees receive non-cash incentives and other indirect considerations i terms of the internal policy/ies from product suppliers?	n				
8.1.4. Did the FSP disclose to its clients any non-cash incentives and other indirect considerations receive where applicable in terms of the internal policy/ies?	ed				
8.2 Disclosure requirements Sections 4, 5 and 7 of the General Code of Conduct	<u>-</u>				
8.2.1. Is the FSP authorised for Category I? If the answer is <b>YES</b> , questions 8.2.2 to 8.2.4 must be answered.					
8.2.2. Does the FSP have procedures in place to ensure that the disclosure documentation complies with sections 4 and 5 of the General Code of Conduct?					
8.2.3. Does the FSP have procedures in place to ensure that the disclosure documentation complies with section 7 of the General Code of Conduct?					
8.2.4. Does the FSP disclose the following information in terms of section 7(1) (c) of the General Code of Conduct to the client in writing:  8.2.4.1 The name, class or type of financial product concerned;					
8.2.4.2 The nature, extent and frequency of any incentive, remuneration, consideration, commission fee or brokerage which will or may become payable to the provider, directly or indirectly, by any product supplier or any other person as a result of the financial service concerned;	n,				
8.2.4.3 Any material or investment risk associated with the product concerned;					

			Coli	umn	
Question	1	2	3	4	5
	Yes	No	Not applicable	Develop + mental area	Note No Comment/ Annexure
8.2.4.4 Extent of monetary obligations assumed by the client, the frequency thereof and consequences of non-compliance concerned.					
8.3 Direct marketing Section 15 of the General Code of Conduct					
8.3.1. Is the FSP authorised for Category i? If the answer is <b>YES</b> , Question 8.3.2 must be answered.					
8.3.2. Does the FSP act as a direct marketer as defined in the General Code of Conduct?					
8.3.3. If the answer to Question 8,3.2 is YES -					
8.3.3.1. Does the FSP have recording systems in place to record all telephonic conversations with clients in the course of direct marketing?					
8.3.3.2. Does the FSP have appropriate procedures and systems in place to store and retrieve recordings?					
8.3.3.3. Does the FSP have procedures in place to ensure that it complies with section 15 (read with sections 4, 5 and 7) of the General Code of Conduct?	The control of the co				
8.3.3.4. If the answer to Question 8.3.3.3 is NO - In a separate annexure, provide details on how such procedures will be put in place. Indicate the annexure number in column 5.					
8.4 Furnishing of advice and record of advice	No Not applicable of applicabl				
Sections 8 and 9 of the General Code of Conduct  8.4.1 Is the FSP licensed to furnish advice?					
8.4.2. Did the FSP render advice as a regular feature of its business during the reporting period?					

					Col	umn	
		Question	1	2	3	4	5
			Yes	No	Not applicable	Develop - mental area	Note No. Comment/ Annexure
8.4.3.	if the ans	wer to question 8.4.2 is YES –					
	8.4.3.1.	Does the FSP have procedures in place to ensure that an analysis of the client's financial situation and objectives are performed before advice is furnished?					
	8.4.3.2.	If the answer to Question 8.4.3.1 is NO - In a separate annexure, provide details on how these procedures will be put in place. Indicate the annexure number in column 5.					
	8.4.3.3.	Does the FSP have procedures in place to ensure compliance with section 8(1)(d) of the General Code of Conduct relating to replacement products?					
	8.4.3.4.	Does the FSP keep a record of advice and provide it to its clients in accordance with section 9 of the General Code of Conduct? Provide details of non-compliance in a separate annexure and provide the annexure number in column 5.					
8.5 <b>Custoc</b> Section	<b>iy of financ</b> i 10 of the 0	cial products and funds General Code of Conduct					
8.5.1,	Does the financial s	FSP receive or hold financial products or funds of or on behalf of clients when rendering services?					
8.5.2.	If the ans	swer to question 8.5.1 is YES –					
dg		Has the FSP notified the Registrar of the details of the approved auditor in terms of section 19 of the Act?					
	8.5.2.2.	Has the FSP changed auditors during the reporting period?					
		If the answer to Question 8.5.2.2 is YES - Did the FSP inform the Registrar of the change of auditors?					