



Government Gazette

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AIDS HELPLINE: 0800-0123-22 Prevention is the cure

GOVERNMENT NOTICES

SOUTH AFRICAN QUALIFICATIONS AUTHORITY

No. 61

28 January 2005

Established in terms of Act 58 of 1995

SOUTH AFRICAN QUALIFICATIONS AUTHORITY (SAQA)

In accordance with regulation 24(c) of the National Standards Bodies Regulations of 28 March 1998, the Standards Generating Body (SGB) for

Diplomacy, Protocol and Foreign Affairs

Registered by NSB 08, Law, Military Science and Security, publishes the following unit standard for public comment.

This notice contains the titles, fields, sub-fields, NQF levels, credits, and purpose of the unit standard upon which qualifications are based. The full unit standard can be accessed via the SAQA web-site at www.saqqa.org.za. Copies may also be obtained from the Directorate of Standards Setting and Development at the SAQA offices, Hatfield Forum West, 1067 Arcadia Street, Hatfield, Pretoria.

Comment on the unit standards should reach SAQA at the address **below and no later than 27 February 2005**. All correspondence should be marked **Standards Setting – Diplomacy, Protocol and Foreign Affairs** and addressed to

The Director: Standards Setting and Development
SAQA

Attention: Mr. D Mphuthing

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ACTING DIRECTOR: STANDARDS SETTING AND DEVELOPMENT



SOUTH AFRICAN QUALIFICATIONS AUTHORITY

UNIT STANDARD:

1

Advise South African and foreign businesses on importing and exporting

SAQA US ID	UNIT STANDARD TITLE		
118025	Advise South African and foreign businesses on importing and exporting		
SGB NAME	ABET BAND	PROVIDER NAME	
SGB Diplomacy, Protocol and Foreign Affairs Assist	Undefined		
FIELD DESCRIPTION	SUBFIELD DESCRIPTION		
Law, Military Science and Security	Sovereignty of the State		
UNIT STANDARD CODE	UNIT STANDARD TYPE	NQF LEVEL	(CREDITS)
LMS-SST-0-SGB DIP	Regular	Level 6	10

SPECIFIC OUTCOME 1

Explain the international marketing environment to clients.

SPECIFIC OUTCOME 2

Advise clients on the appropriate forms of entry into international market.

SPECIFIC OUTCOME 3

Advise clients on the costing and pricing of products and services.

SPECIFIC OUTCOME 4

Advise clients about the appropriate channels of distribution.



SOUTH AFRICAN QUALIFICATIONS AUTHORITY

UNIT STANDARD:

2

Advise clients on international trade contracts

SAQA US ID	UNIT STANDARD TITLE		
118024	Advise clients on international trade contracts		
SGB NAME	ABET BAND	PROVIDER NAME	
SGB Diplomacy, Protocol and Foreign Affairs Assist	Undefined		
FIELD DESCRIPTION	SUBFIELD DESCRIPTION		
Law, Military Science and Security)Sovereignty of the State		
UNIT STANDARD CODE	UNIT STANDARD TYPE	NQF LEVEL	CREDITS
LMS-SST-0-SGB DIP	Regular	Level 6	10

SPECIFIC OUTCOME 1

Differentiate between national, private international and public international law.

SPECIFIC OUTCOME 2

Outline the principles underlying the formation of an international trade contract.

SPECIFIC OUTCOME 3

Assess the various types of contractual agreements.

SPECIFIC OUTCOME 4

Determine the available options to parties in a contract in the event of a dispute.

SPECIFIC OUTCOME 5

Determine the categories of intellectual property that require protection in a contract and apply the procedures to secure protection.



SOUTH AFRICAN QUALIFICATIONS AUTHORITY

UNIT STANDARD:

3

Demonstrate an understanding of the international financial environment

SAQA US ID	UNIT STANDARD TITLE		
118026	Demonstrate an understanding of the international financial environment		
SGB NAME	ABET BAND	PROVIDER NAME	
SGB Diplomacy, Protocol and Foreign Affairs Assist	Undefined		
FIELD DESCRIPTION	SUBFIELD DESCRIPTION		
Law, Military Science and Security	Sovereignty of the State		
UNIT STANDARD CODE	UNIT STANDARD N P E	NQF LEVEL	CREDITS
LMS-SST-O-SGB DIP	Regular	Level 6	7

SPECIFIC OUTCOME 1

Identify the reasons for the flow of funds internationally.

SPECIFIC OUTCOME 2

Indicate how the international financial infrastructure facilitates the flow of funds between countries.

SPECIFIC OUTCOME 3

Outline the key financial considerations which should be taken into account by exporters and importers when entering into international trade transactions.

SPECIFIC OUTCOME 4

Outline the risks inherent in trade related financial transactions.



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SOUTH AFRICAN QUALIFICATIONS AUTHORITY

UNIT STANDARD:

4

Demonstrate an understanding of the international trade environment

SAQA US ID	UNIT STANDARD TITLE		
118023	Demonstrate an understanding of the international trade environment		
SGB NAME	ABET BAND	PROVIDER NAME	
SGB Diplomacy, Protocol and Foreign Affairs Assist	Undefined		
FIELD DESCRIPTION	SUBFIELD DESCRIPTION		
Law, Military Science and Security	Sovereignty of the State		
UNIT STANDARD CODE	UNIT STANDARD TYPE	NQF LEVEL	CREDITS
LMS-SST-O-SGB DIP	Regular	Level 6	12

SPECIFIC OUTCOME 1

Differentiate between local and international trade, and between trade in different product groups and services.

SPECIFIC OUTCOME 2

Analyse how international trade contributes to the creation of wealth in countries and enterprises.

SPECIFIC OUTCOME 3

Differentiate between risk areas applicable to international trade as a whole and to trade with particular regions.

SPECIFIC OUTCOME 4

Demonstrate an understanding of tariffs and non tariff barriers that are used to inhibit trade.

SPECIFIC OUTCOME 5

Analyse how international trade organizations facilitate trade.

SPECIFIC OUTCOME 6

Demonstrate an understanding of the steps taken by the South African government and private sector to improve the country's international trade performance.